

# January - June 2010 Broker Continuing Education



Effective July 1, 2008 all Brokers must complete an additional eight-hours of Continuing Education in Broker Management to renew your license. Brokers are responsible for 24 hours of Continuing Education to renew their licenses (2 hrs Fair Housing, 3 hrs Ethics, 1 hr Legal Updates/Law, 1 hr Agency, 1 hr Contracts, 8 hrs Broker Management, & 8 hrs Real Estate Related Subjects). The courses below meet the new requirement mandated by the Virginia Real Estate Board.

## Brokerage Risk and Liability

**8:45 a.m. — 12:25 p.m.**

This four-hour required Broker Management CE Course includes a review of topics important to non-supervising and managing brokers alike. Course will review trends in legal challenges and their effect, fraud & misrepresentation, Virginia's Property Disclosure Act, and how to manage liability.

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|-------------------------------------------|--------------------------------------------|-----------------------------------------|
| <input type="checkbox"/> January 20, 2010 | <input type="checkbox"/> February 18, 2010 | <input type="checkbox"/> March 5, 2010  |
| <input type="checkbox"/> March 23, 2010   | <input type="checkbox"/> April 2, 2010     | <input type="checkbox"/> April 21, 2010 |
| <input type="checkbox"/> May 19, 2010     | <input type="checkbox"/> June 4, 2010      | <input type="checkbox"/> June 23, 2010  |

## Productive Agents and Offices

**1:00 p.m. - 4:45 p.m.**

This four-hour required Broker Management CE Course will explore the essential role of the supervising and managing broker. Course emphasizes on fostering agent growth and productivity and provides a better understanding of a managing broker's responsibility for directing the company's financial and human resources in a cost-efficient way.

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### Location:

NVAR Fairfax  
8407 Pennell Street, Fairfax, VA 22031

### Fee (circle one):

8 Hours: \$95 NVAR Member/\$115 Non-Member  
4 Hours: \$65 NVAR Member \$75/Non Member

<b>Last Name:</b>		<b>First Name:</b>		<b>MI:</b>	
<b>Home Address:</b>			<b>City/State/Zip:</b>		
<b>Day Phone:</b>			<b>Email:</b>		
<b>NRDS #:</b>	<b>VA Real Estate License #:</b>		<b>NVAR Member:</b>		<b>Yes   No</b>
<b>Payment Type (please circle):</b>		<b>AmEx   Discover   M/C   Visa</b>	<b>CHECK</b>		<b>Check#</b>
<b>Credit Card #:</b>		<b>Expiration Date:</b>		<b>CID:</b>	
<b>Billing Address (Must match Credit Card information):</b>					
<b>Signature:</b>					